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**Question Paper Code : X 90096**

M.B.A. DEGREE EXAMINATIONS, NOVEMBER/DECEMBER 2020  
Elective  
BA 7023 – INTERNATIONAL TRADE FINANCE  
(Regulations 2013)

Time : Three Hours

Maximum : 100 Marks

Answer ALL questions

PART – A

(10×2=20 Marks)

1. What do you mean by International Trade ?
2. Define Balance of trade.
3. What is letter of credit ?
4. What is forfeiting ?
5. What is meant by Foreign Exchange Rate ?
6. What are the price quotation use in the Foreign Trade ?
7. Write a note on Shipping bill.
8. What is meant by consular invoice ?
9. Write a note on State Trading Corporation.
10. Briefly explain the duties and responsibilities of office of the DGFT.

PART – B

(5×13=65 Marks)

11. a) Identify the differences between Internal and International Trade.

(OR)

- b) State the various components of balance of payments.



12. a) Demonstrate the buyers and sellers obligations under FOB contract with suitable example.

(OR)

b) Differentiate preshipment and postshipment finance with suitable illustration.

13. a) Discuss Foreign Exchange Market.

(OR)

b) What are the factors that influence foreign exchange rate ?

14. a) Write short notes on :

i) Bill of Lading. (3)

ii) Multimodal Transport Document. (3)

iii) Packing List and Weight Certificate. (4)

iv) Marine Insurance Policy and Cover note. (3)

(OR)

b) Explain the UCPDC Norms.

15. a) Write short notes on :

i) EPZ (3)

ii) SEZ (3)

iii) EOU (3)

iv) ITPO. (4)

(OR)

b) Write short notes on :

i) Advance License (4)

ii) EPCG (3)

iii) Marketing Assistance Scheme (3)

iv) DEPB. (3)

PART – C

(1×15=15 Marks)

16. a) Discuss the various barriers to International Trade and explain how to overcome this issue.

(OR)

b) Explain in detail about the certificate of analysis and quality control of exports.